Targeted strategy to help control growing costs

OPTUMRx ORPHAN DRUG PROGRAM

Up to 30 million Americans affected by one of 7,000 rare diseases.

Orphan drugs cost up to $750,000/year.

Orphan drugs are 17% of worldwide drug sales.

BRINGING SAVINGS TO LIFE

Optum Rx is a pharmacy care services company helping clients and more than 65 million members achieve better health outcomes and lower overall costs through innovation prescription drug benefit services, including network claims processing, clinical programs, formulary management and specialty pharmacy care. OptumRx is part of Optum, a leading information and technology-enabled health services business dedicated to making the health system work better for everyone. For more information, visit optum.com/optumrx.


BASELINE ASSUMPTIONS

- 50,000 average members
- Average orphan drug cost: $147,000/user/year
- On average 15 members (1-3) per targeted orphan drug
- $1,845,000/year total targeted orphan drug spend (15 x $123,000*)

Trained pharmacists can help optimize care.

Industry benchmarks and OptumRx data show the impact of advanced clinical counseling to achieve optimal value for orphan drug therapies.

- Optimal dosing
- Confirmed drug safety, effectiveness
- Flag discontinuation and/or alternative drug options

All 15 members who use a targeted orphan drug are automatically enrolled in the program. Of these, we assume 1-3 members will need to modify their therapy.

Potential savings: $369,000/year

(3 members who modify their therapy @ $123,000)

50,000 average members

Cost of OptumRx Orphan Drug Management Program = $300 per engaged member per year

Program Design

We evaluated over 2,000 orphan drugs.

Ultra-high cost (> $50,000/year)

Chronic medications mostly self-managed at home

19 DRUGS INITIALLY TARGETED

See how we can help. Visit our resource library.