

UNITEDHEALTH GROUP®

Helping people live healthier lives and helping make the health system work better for everyone.

Ranked 6th of the Fortune 500
\$184.8B FY16 revenue



Powering modern health care by modernizing infrastructure, advancing care and improving experiences.

124,000 people serving the health system
\$83.6B FY16 revenue

CONNECTING AND SERVING THE WHOLE HEALTH SYSTEM



PROVIDERS

4/5
U.S. hospitals



EMPLOYERS

4/5
of Fortune 100



HEALTH PLANS

300
health plans



LIFE SCIENCES

100
organizations around
the globe



GOVERNMENTS

35
states, DC and many
federal entities

AND



CONSUMERS

115 million
empowered consumers

OPTUM IS POWERING MODERN HEALTH CARE TO CREATE A HEALTHIER WORLD.



OUR FIVE CAPABILITIES

Driving improved experiences and better outcomes at lower costs.



LEVERAGING OUR FOUNDATION IN DATA AND ANALYTICS

With our industry-leading health care data — 180 million lives of claims and 85 million lives of clinical data — and technology and analytics expertise, Optum is delivering predictive analytics that help customers take action.

2016 COMPANY OF THE YEAR
for Population Health Management
by Frost & Sullivan

138,000 PROVIDERS
nationwide rely on Optum One
predictive analytics

**20 OF THE TOP 25
US HEALTH PLANS**
leverage Optum payer analytics

30 RESEARCH PARTNERS
collaboratively researching and
innovating with OptumLabs™



DELIVERING PHARMACY CARE SERVICES

OptumRx® goes beyond traditional pharmacy benefit management, leveraging analytics and the most frequent health care touch point to impact overall health — especially where it matters most — within complex conditions.

>65 MILLION CONSUMERS
served by OptumRx

>1 BILLION SCRIPTS
processed annually

60% ENGAGEMENT
in care management when
connected through OptumRx

\$11-16 PMPM SAVINGS
on medical costs, incremental
to pharmacy savings



ACHIEVING POPULATION HEALTH MANAGEMENT

Optum serves the unique needs of a population by delivering effective and sustained consumer engagement with our comprehensive clinical and financial services, targeted through deep population health analytics. This results in the right care provided at the right time and in the setting where the consumer is most receptive.

70% INCREASE
in care gaps closed for a
Fortune 500 employer

LARGEST HEALTH SAVINGS
account provider in
the United States

10% FEWER ER VISITS
through physician-led outreach to
a diabetic employee population

34 MILLION PEOPLE
access Optum Behavioral
Health services



ADVANCING HEALTH CARE DELIVERY

OptumCare® provides an exceptional patient experience with attentive, personalized and proactive care across three areas: primary care, specialty care and post-acute care. We are also focused on bringing back the joy of medicine for physicians and advance practice clinicians, so they can focus on what matters most: caring for their patients.

80 HEALTH PLAN PARTNERS
served by OptumCare
across the country

25% LOWER ADMIT RATES
for care delivery seniors vs.
Medicare fee-for-service

>20,000 PHYSICIANS
and 7K+ advanced
practitioners delivering patient care

4+ STAR PLANS
>90% of care delivery members
in a 4.0+ Star plan



MODERNIZING HEALTH CARE OPERATIONS

By transforming infrastructure and digitizing health care, we're improving connectivity to enable smoother transactions among providers, health plans and consumers.

2 BILLION CLAIMS
processed on behalf of
partners each year

\$6+ BILLION IN SAVINGS
generated annually through
payment integrity services

9+ MILLION CASE REVIEWS
provided over last five
years for medical necessity

\$60+ BILLION BILLINGS
managed on behalf of
our Optum360® partner hospitals

LEARN MORE AT [OPTUM.COM](https://www.optum.com)